

ISDH Hospital Fiscal 2003 Report and Statistical Comparison

Hospital: Women's Hospital of Southern Indiana

Year: 2003 City: Newburgh Peer Group: Medium

Statement One: Summary of Revenue and Expenses

| 1. Gross Patient Service Revenue | | 4. Operating Expenses | |
|-------------------------------------|--------------|-------------------------------------|--------------|
| Inpatient Patient Service Revenue | \$36,350,508 | Salaries and Wages | \$8,963,840 |
| Outpatient Patient Service Revenue | \$9,978,795 | Employee Benefits and Taxes | \$2,079,740 |
| Total Gross Patient Service Revenue | \$46,329,303 | Depreciation and Amortization | \$779,551 |
| 2. Deductions from Revenue | | Interest Expenses | \$305,998 |
| Contractual Allowances | \$20,023,618 | Bad Debt | \$754,494 |
| Other Deductions | \$88,875 | Other Expenses | \$12,997,110 |
| Total Deductions | \$20,112,493 | Total Operating Expenses | \$25,880,733 |
| 3. Total Operating Revenue | | 5. Net Revenue and Expenses | |
| Net Patient Service Revenue | \$26,216,810 | Net Operating Revenue over Expenses | \$891,193 |
| Other Operating Revenue | \$555,116 | Net Non-operating Gains over Losses | \$12,620 |
| Total Operating Revenue | \$26,771,926 | Total Net Gain over Loss | \$903,813 |

| 6. Assets and Liabilities | |
|---------------------------|--------------|
| Total Assets | \$10,139,746 |
| Total Liabilities | \$8,351,667 |

| Statement Two: Contractual Allowances | | | |
|---------------------------------------|-----------------------|------------------------|-----------------------------|
| Revenue Source | Gross Patient Revenue | Contractual Allowances | Net Patient Service Revenue |
| Medicare | \$1,767,324 | \$1,061,821 | \$705,503 |
| Medicaid | \$13,466,426 | \$9,156,201 | \$4,130,225 |
| Other State | \$0 | \$0 | \$0 |
| Local Government | \$0 | \$0 | \$0 |
| Commercial Insurance | \$31,095,551 | \$9,805,598 | \$21,289,953 |
| Total | \$46,329,301 | \$20,023,620 | \$26,305,681 |

| Statement Three: Unique Specialized Hospital Funds | | | |
|--|--|---------------------------------------|--|
| Fund Category | Estimated Incoming Revenue from Others | Estimated Outgoing Expenses to Others | Net Dollar Gain or Loss after Adjustment |
| Donations | \$35,169 | \$72,982 | (\$37,813) |
| Educational | \$24,869 | \$118,174 | (\$93,305) |

| | | | |
|----------|-----|-----|-----|
| Research | \$0 | \$0 | \$0 |
|----------|-----|-----|-----|

Number of Individuals estimated by this hospital that are involved in education:

| | |
|--|---------|
| Number of Medical Professionals Trained In This Hospital | 0 |
| Number of Hospital Patients Educated In This Hospital | 1,839 |
| Number of Citizens Exposed to Hospital's Health Education Messages | 100,000 |

| Statement Four: Costs of Charity and Subsidized Community Benefits | | | |
|---|-----------------------------------|------------------------------------|---------------------------------------|
| Category | Estimated Incoming Revenue | Estimated Outgoing Expenses | Unreimbursed Costs by Hospital |
| Charity | \$466,539 | \$3,576,529 | (\$3,109,990) |
| Community Benefits | \$0 | \$81,450 | (\$81,450) |

For further information on this report, please contact:

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**ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL
AND OTHER HOSPITALS IN ITS PEER GROUP**

| PERFORMANCE INDICATOR | METHODOLOGY | THIS HOSPITAL'S RESULTS | PEER GROUP AVERAGE |
|---|---|--|-----------------------------------|
| 1. # of FTE's | Number of Full Time Equivalents | 222 | 645 |
| 2. % of Salary | Salary Expenses divided by Total Expenses | 34.6% | 39.7% |
| 3. Average Daily Census | Patient Days divided by annual days (365 days) | 37.0 | 58.6 |
| 4. Average Length of Stay | Number of Patient Days divided by the Number of Discharges | 3.7 | 4.3 |
| 5. Price for Medical/Surgical per stay | Total Medical/Surgical charges divided by Medical/Surgical discharges | \$10,261 | \$4,378 |
| 6. Gross Price per Discharge | Gross Inpatient Revenue divided by the Total Discharges | \$9,975 | \$11,927 |
| 7. Outpatient Revenue Percentage | Outpatient Revenue divided by the Gross Total Revenue | 21.5% | 52.3% |
| 8. Gross Price per Visit | Gross Outpatient Revenue divided by the Total Outpatient Visits | \$2,615 | \$847 |
| 9. % of Medicare | Medicare Revenue divided by the Gross Patient Revenue | 3.8% | 43.1% |
| 10. % of Bad Debt | Bad Debt Expense divided by the Gross Operating Expenses | 2.9% | 5.5% |

| | | | |
|------------------------|---|------------|---------------|
| 11. Charity Allocation | Unreimbursed costs of providing services to patients under adopted charity policy | (\$49,770) | (\$1,065,673) |
| 12. Net Margin | Excess of Revenue over Expenses divided by the Total Operating Revenue | 3.3 | 5.0 |

Note:

1. NP = No medical-surgical patients or outpatient visits.
2. See Statewide Results for definition of terms.